

Technology Selection Process

Data Driven Decision Making

Technology decisions should be driven by strategic analysis of business requirements, a deep understanding of the impact a technology investment will bring, a rigorous methodology to evaluate solutions, and a clear path on the needed process changes.

Applying proven methodologies to drive the right decisions for technology investments

Technology Selection Process

NeuEon's Technology Selection Process (TSP) is a disciplined method for converting your business needs into clear requirements, ultimately recommending the most suitable technology solutions. Our vendor-neutral approach ensures a transparent and objective process, allowing us to prioritize your business needs over any specific vendor.

NeuEon's proprietary tool accelerates the capture, validation, and mapping of business and technology requirements to optimal solutions. This streamlined process enables NeuEon to rapidly and precisely identify the most suitable recommendation for specific business needs. Each phase builds upon the previous one, maximizing efficiency throughout the entire process.

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“With NeuEon we went from early discussion to vendor selection in two months. Their objective perspective gave us the clarity and confidence we needed to know that our investment was the right one to support both our immediate and long-term business goals.”


— Gary Neff, CEO, Park Assist


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The NeuEon Approach





 **Strategy:** Define or refine the initiative's strategy using business process workshops and detailed interviews. NeuEon will conduct workshops with project sponsors and stakeholders to gather data, lead discussions, and critically examine current practices.

 **Requirements:** Identify, prioritize, and assess the needs of key stakeholders across different business functions.

 **Research:** and analyze the requirements to identify comparable off-the-shelf solutions based on the defined requirements. This may involve direct research or a formal RFI/RFP process. Viable options may include:

- Purchase off-the-shelf solution
- Develop a custom solution (build)
- Implement a hybrid approach (buy and build)

 **Recommendation:** Based on an assessment of cost, risk, and technical feasibility alongside the stated requirements, the optimal solution or path forward will be recommended.

 **Implementation:** Once a selection has been made, NeuEon can oversee the implementation to ensure a smooth transition.

Why NeuEon?

Vendor Agnostic

Our unbiased approaches ensures every decision is driven by business requirements and results, not biases or unnecessary constraints.

Engagement Specific Methods

Our proven pattern-matching methodologies have been developed through experience on diverse cross-industry engagements. We know what works (and what doesn't).

Proven Execution

We successfully deliver pragmatic solutions for our clients. Countless clients have seen their own success from the expertise we bring to every engagement.

Trusted Advisors

As challenges arise, leaders lean on us to help them develop solutions. Over three-quarters of our clients have been clients for more than five years. They consider NeuEon their trusted advisors.



About NeuEon

NeuEon, a boutique consulting firm, specializes in providing strategic technology transformation and practical implementation services. With a team of seasoned leaders possessing extensive business and technology expertise, NeuEon utilizes proven methodologies and processes to assist clients in achieving their goals. For over twenty years, the company has delivered quantifiable results for a diverse clientele, ranging from startups to enterprises, including specialized services for the investor community.